

**UNITED STATES DISTRICT COURT  
DISTRICT OF MINNESOTA**

FAIR ISAAC CORPORATION, a Delaware corporation,

Plaintiff,

V.

FEDERAL INSURANCE COMPANY, an  
Indiana corporation,

Defendant.

Case No. 16-cv-1054(WMW/DTS)

## INITIAL DISCLOSURES

## Jury Trial Demanded

In accordance with Rule 26(a)(1) of the Federal Rules of Civil Procedure, the plaintiff, Fair Isaac Corporation (“FICO”), makes the following initial disclosures to the defendant, Federal Insurance Company (“Federal”). These disclosures are based upon investigation and knowledge to date and may be supplemented, if necessary and appropriate, as discovery continues.

**Disclosures Required by Fed. R. Civ. P. 26(a)(1)(A)(i)**

Based on the information available to it at this time, FICO identifies the following individuals as likely to have discoverable information that it may use to support its claims or defenses in this matter. Any individuals who are identified as associated with FICO should not be contacted directly but should only be contacted through FICO's counsel of record in this action.

Jandeen Boone Senior Attorney, Ecolab Legal Counsel, FICO (Former)	Knowledge of the relationship between FICO and Chubb & Son; knowledge of the parties' negotiation of the Software License and Maintenance Agreement and the two amendments thereto (collectively, the "Agreement"); knowledge of the scope of the Agreement.
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Jeremy Chen Product Management Professional, FICO	Knowledge of third-party use of the FICO Blaze Advisor® software.
Chris Ivey VP, Product & Technology Organization, FICO	Knowledge of Chubb & Son's disclosure of the FICO Blaze Advisor® software to third parties; knowledge of third-party use of the FICO Blaze Advisor® software; knowledge of the parties' negotiation of the Agreement; knowledge of the scope of the Agreement.
Aaron Jaeger VP Finance, ACI Worldwide Senior Director of Sales Operations, FICO (Former)	Knowledge of the relationship between FICO and Chubb & Son; knowledge of the parties' negotiation of the Agreement; knowledge of the scope of the Agreement.
Mike Sawyer Client Partner, Insurance & Healthcare, FICO	Knowledge of the relationship between FICO and Chubb & Son; knowledge of the FICO Blaze Advisor® software; knowledge of the scope of the Agreement; knowledge of the parties' correspondence related to the merger and Federal's breach of the Agreement following the merger.
Bill Waid VP & General Manager, Decision Management Line of Business, FICO	Knowledge of the FICO Blaze Advisor® software; knowledge of the scope of the Agreement; knowledge of the parties' correspondence related to the merger and Federal's breach of the Agreement following the merger; knowledge of third-party use of the FICO Blaze Advisor® software; knowledge of FICO's damages.

**Disclosures Required by Fed. R. Civ. P. 26(a)(1)(A)(ii)**

FICO may use the following categories of documents, electronically stored information, and tangible things that it or its attorneys have in their possession, custody, or control to support its claims or defenses.

1. The Software License and Maintenance Agreement and the two amendments thereto (collectively, the "Agreement") entered into by FICO and Chubb & Son, a division of Federal.

2. Documents sufficient to show FICO's ownership of its federal copyrights in multiple versions of its FICO® Blaze Advisor® business rules management software.
3. Documents sufficient to show Federal's change in control as a result of the January 15, 2016 merger, including documents sufficient to show the corporate structure of The Chubb Corporation and its subsidiaries prior to the merger, and documents sufficient to show the corporate structure of Chubb Ltd. and its subsidiaries following the merger.
4. Communications between the parties regarding Federal's breach of the Agreement following the merger and FICO's termination of the Agreement.
5. Documents related to Federal's disclosure of the FICO Blaze Advisor® software to third parties.
6. Documents related to the use of the FICO Blaze Advisor® software by third parties.
7. Documents sufficient to show Chubb & Son's continued use of the FICO Blaze Advisor® software following the termination of the Agreement.
8. Documents sufficient to show FICO's damages, including its loss of licensing revenues resulting from Federal's breach of the Agreement.

**Disclosures Required by Fed. R. Civ. P. 26(a)(1)(A)(iii)**

FICO is still computing its damages and will not be able to complete its computation until it acquires complete information from Federal and it analyzes all available information relevant to damages. At a minimum, FICO seeks to recover its actual damages resulting from Federal's breach of the Agreement, in an amount to be determined at trial, but in excess of \$75,000, exclusive of costs and interest. FICO also seeks to recover damages under 17 U.S.C. § 504 of either its actual damages and all profits derived by Federal as a result of its copyright

infringement, or statutory damages, at its election. FICO also seeks to recover its costs and reasonable attorneys' fees under 17 U.S.C. § 505.

**Disclosures Required by Fed. R. Civ. P. 26(a)(1)(A)(iv)**

No disclosure.

Dated: March 17, 2017

MERCHANT & GOULD, P.C.

/s/Allen Hinderaker

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**CERTIFICATE OF SERVICE**

I hereby certify that on March 17, 2017, a copy of the foregoing was sent via email to the following attorneys of record:

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March 17, 2017

s/Allen Hinderaker  
Allen Hinderaker